

# **REQUEST FOR PROPOSAL**

## **Design / Build RFP for Video Display Upgrades**

### **1.0 GENERAL INFORMATION**

#### **1.1 Introduction.**

- a. The Pennsylvania Convention Center Authority (“PCCA” or “the Authority”) is the entity responsible for the construction and operation of the Pennsylvania Convention Center (“Center”). PCCA is a body corporate and politic, created and existing as an agency and public instrumentality of the Commonwealth of Pennsylvania. The Center consists of approximately 2.3 million square feet including: 700,000 square feet of exhibit space; 245,000 square feet of ballroom/meeting space, a multi-story Atrium, and a 125,000 square foot farmer’s market.
- b. The purpose of this Request for Qualifications ("RFP"), including all exhibits, schedules, addenda, drawings, plans and specifications related hereto issued by the Pennsylvania Convention Center Authority ("PCCA"), is to solicit proposals from qualified **Project Professionals & Construction Services** to provide **Architectural and Engineering Consulting Services and Construction Services** as described in this RFP at the Center. See detailed Scope of Work in Exhibit A.
- c. The successful Proposer must demonstrate its capability of adequately meeting the demands of PCCA with respect to the requirements of this RFP. This RFP by PCCA contains information and requirements for the Proposer to prepare and submit proposals for **Architectural and Engineering Design Services and Construction Services**. This RFP, with any amendments, contains the only instructions governing the proposals and material to be included therein. The Proposer must be in a position to commence provision of services at the Center upon execution of a services contract. Proposals, including all documents and addenda, (hereinafter “Proposal” or “Proposal Documents”) submitted by each Proposer, should be inclusive of all services and/or equipment required by PCCA, plus any additional related services and/or equipment the Proposer believes are required to ensure efficient, flexible and cost-effective delivery of services. The outline of services set forth in Section 4.0 hereof is an outline of the minimum services required by PCCA. Any change in the cost to PCCA by reason of any alternative or additional services must be separately identified to the extent feasible.

- 1.2 Schedule.** The following is the anticipated schedule in connection with this RFP. This schedule may be altered at the discretion of the PCCA.

## Anticipated Schedule

<u>Element</u>	<u>Completed By</u>
<b>Register for RFP Participation:</b>	<b>Monday, August 19, 2024 (12 PM)</b>
<b>Mandatory Pre-Proposal Conference (Virtual):</b>	<b>Wednesday, August 21, 2024 (1 PM)</b>
<b>Mandatory Site Tour Dates:</b>	<b>Tuesday, August 27, 2024 (10 AM)</b> or <b>Thursday, September 5, 2024 (10 AM)</b>
<b>All Questions Due:</b>	<b>Thursday, September 12, 2024 (4 PM)</b>
<b>Proposals Due:</b>	<b>Tuesday, September 24, 2024 by (4 PM)</b>

### 1.3 Securing Documents.

- a. RFP Documents will be placed on file and may be examined and retrieved on and after the date of issuance of the RFP Documents from the Pennsylvania Convention Center Web site at:

<https://paconvention.cobblestone.software/gateway/SolicitationPublicSearch.aspx>

- b. To assure that PCCA has an accurate list of Bidders, bidders are required to indicate their intention to bid by the time and date indicated on the Project Schedule. The registration is mandatory. Registration is by email that requests a receipt. The email is to be sent to:

Attention: Lisa Dobbertin, Engineering Project Manager  
E-Mail: [ldobbertin@paconvention.com](mailto:ldobbertin@paconvention.com)

**Failure to follow this procedure may disqualify a Bidder.**

## 2.0 **PRE-SUBMISSION PROCEDURES AND REQUIREMENTS**

### 2.1 **Examination of Proposal Documents.**

- a. Upon receipt of the Proposal Documents, each Proposer shall examine same for missing or partially blank pages due to mechanical printing or collating errors. It shall be the Proposer's responsibility to identify and procure any missing pages from PCCA.
- b. Each Proposer shall carefully review the Proposal Documents and thoroughly familiarize itself with the requirements prior to submitting a Proposal. Prospective Proposers are invited to submit ***electronic*** inquiries (return receipt requested) with respect to this RFQ to **Stephen Shepper** [sshepper@paconvention.com](mailto:sshepper@paconvention.com) and **Lisa Dobbertin** [ldobbertin@paconvention.com](mailto:ldobbertin@paconvention.com). Answers may be provided at the Pre-Proposal Conference. **Telephone inquiries will not be accepted.**

### 2.2 **Pre-Proposal Conference.** A mandatory **Virtual Pre-Proposal Conference** will be held on **Wednesday, August 21, at 1:00 PM.** All Proposers must attend the **Virtual Pre-Proposal Conference and a Site Tour.**

### 2.3 **Addenda.** Changes, corrections or additions may be made in the Proposal Documents after they have been issued. In such case, a written addendum or addenda ("Addendum" or "Addenda") describing the change(s), correction(s) or addition(s) will be posted on the project website. Such Addendum or Addenda shall become part of the Proposal Documents. Each Proposer shall acknowledge receipt of all Addenda in its Proposal. No oral communications, rulings or interpretations will be held binding upon PCCA.

### 3.0 SUBMITTAL PROCEDURES AND REQUIREMENTS

#### 3.1 Compliance with the RFP.

- a. Each Proposer is required to submit a complete written Proposal and to attest to the accuracy and completeness of its Proposal. In all respects, the Proposers shall comply with the instructions and the stipulations of this RFP in the preparation and submission of Proposals. Proposals **must** be signed by a duly authorized person, partner or officer of the Proposer, as applicable, and evidence of such authorization must be included with the Proposal. The Proposer's legal name and form of entity must be fully stated.
- b. Where permitted by this RFP, the Proposer must specifically identify and fully explain in the Proposal any exceptions to or deviations from the requirements of this RFP.
- c. Failure to comply with the requirements of this RFP may render the Proposal, at the sole discretion of PCCA, in disqualification and the elimination of the Proposer from subsequent consideration.

#### 3.2 Proposer Affiliations and Subcontractors.

- a. Each Proposer must disclose in its Proposal any relationship between the Proposer and any entity that has a contractual relationship with PCCA.
- b. Any services proposed by the Proposer that will be performed in whole or in part by outside parties, third-party contractors, affiliates, or subcontractors of the Proposer if permitted by PCCA, must be specifically identified in the Proposal and the business relationship between the Proposer and such third parties must be explained in the Proposal. Nothing contained herein or in the Contract shall be construed to impose any obligation on the part of PCCA to any outside party or third-party contractor.

#### 3.3 Proposals

- a. Each Proposer is required to submit a complete written Proposal by the specified time herein. **Late Proposals will not be considered.**
- b. In all respects, the Proposers shall comply with the instructions and the stipulations of this RFP in the preparation and submission of Proposals. Oral or telephone Proposals or unsolicited modifications to Proposals will not be considered.
- c. **Proposals must be accompanied by a transmittal letter:**
  - 1). The transmittal letter must be on an official business letterhead of the Proposer and signed by a duly authorized person, partner or officer of the Proposer, as applicable, and evidence of such authorization must be included with the Proposal. The Proposer's legal name and form of entity must be fully stated.
  - 2). The transmittal letter must include at a minimum:

- (i.) identification of the person who will serve as the primary contact for the Authority with respect to the Proposal, and shall include the person's title, address, telephone number, and e-mail address;
  - (ii.) certification that the Proposer is not currently under suspension or disbarment by the Commonwealth of Pennsylvania or any other state or federal government; and
  - (iii.) acknowledgment of receipt by the Proposer of any RFP Addenda or Amendments as required by Section 2.3.
- d. Proposals must be submitted via **an electronic copy in PDF format.**

### **3.4 Submission of Proposals; Deadline**

- a. Proposals must be emailed to Stephen Shepper ([sshepper@paconvention.com](mailto:sshepper@paconvention.com)) and Lisa Dobbertin ([ldobbertin@paconvention.com](mailto:ldobbertin@paconvention.com)).
- b. Proposals must be received at the email addresses in Section 3.4(a) above no later than 4:00 PM (EST) on September 24, 2024. Proposers should allow sufficient delivery time to ensure receipt of their Proposals by PCCA prior to the date and time fixed for the acceptance of the Proposals. Proposals received after this time may be rejected by the PCCA.**
- c. Each Proposer shall identify its Proposal in the subject line of the email by writing the words: **Quotation for Design/Build Video Display Upgrades at the Pennsylvania Convention Center.**
- d. Each Proposal must be in a single email with four components. Each component shall be included in a separate PDF document with the proper identification named in the electronic file. The components are:
  - (i.) Technical Portion - **No cost information may appear in this portion.**
  - (ii.) Diversity, Inclusion and Anti-Discrimination Response Portion
  - (iii.) Cost/Price Portion (All Cost Forms and Hourly Fee Structure)
  - (iv.) Financial Portion

**3.5 Term of Proposal.** Proposals shall remain open for acceptance and be irrevocable for a period of one hundred eighty (180) calendar days after the deadline for submission of Proposals.

**3.6 Withdrawal of Proposals.** Proposals may only be withdrawn personally or on a written request received from Proposers prior to the time fixed herein for submission of Proposals. This will not preclude the submission of another Proposal by such Proposer prior to such deadline.

**3.7 Business License.** Proposers which are corporations, or that are individuals or firms doing business under fictitious names, must supply, in their Proposals, documented proof that they have registered with and obtained a certificate from the Secretary of the Commonwealth authorizing them to do business in this Commonwealth and confirming that they are in good standing. Proposers must also supply in the Proposals, documented proof that they have

obtained from the City of Philadelphia the appropriate license(s) for conducting business in Philadelphia. If the foregoing proof is not available at the time of submission of the Proposals, the Proposer must, at a minimum, provide evidence that it has applied for such certificates and license(s) and, at the option of PCCA, designated Proposed will be required to produce such certificates and licenses prior to execution of the Contract.

- 3.8 Ownership and Non-Confidentiality of Proposals.** All Proposals submitted in response to this RFQ will become the property of PCCA and will not be returned. The contents of all Proposals are a matter of public record.
- 3.9 Effect of Submission.** Submission of a Proposal shall constitute agreement by the Proposer to all of the terms incorporated in the Proposal Documents. By submission of a Proposal, the Proposer is representing and warranting that (i) the information contained in its Proposal is complete and accurate and that such information shall continue to be complete and accurate at all times, and (ii) the delivery of the products and services specified in this RFP and the Proposal shall in provision of such products and services, other than as included in the Contract executed by both parties, no way obligate PCCA to pay any additional costs to the Proposer.

#### **4.0 SCOPE OF THE SERVICES**

##### **4.1. General Requirements**

PCCA seeks proposals for **Architectural and Engineering Design Services and Construction Services in the design and construction phases for the Video Display Upgrades Project**. The project to include but not limited to the following:

**Design Development Phase:** The Vender / Contractor to perform A&E design development services for the New Video Displays Project at specified at the PA Convention Center. **See detailed “Scope of Work”.**

**Architectural & Engineering Services:** The consultant to provide architectural & engineering services for the creation and implementation of the Video Display Upgrades project. Consultant to prepare design drawings and specifications for review by PCCA. **See detailed “Scope of Work”.**

**Construction Services:** The contractor/vender to provide all construction services for the installation and implementation of the Video Display Upgrades Project. Vendor/Contractor to provide a complete operating video display system for review and acceptance by PCCA. **See detailed “Scope of Work”.**

##### **A. Site**

The existing Center is located on a site bounded by 11<sup>th</sup>, Broad, Arch, and Race Streets, plus the former Train Shed north of Market Street and East of 12<sup>th</sup> Street.

##### **4.2. Additional Requirements.**

- a. The following additional information will be evaluated and must be supplied by Proposers in a detailed and complete manner:
  - (i) Description of Proposer's capability to meet service demands of the PCCA as set forth in the General Requirements, section 4.1 of the RFP;
  - (ii) Description of customer service policy and procedures.

**4.3 Examination of Conditions Affecting Work.**

- a. Prior to submitting a Proposal, each Proposer must familiarize itself with all current working conditions, including but not limited to the labor environment and all applicable laws, codes, ordinances, rules and regulations that will affect the delivery of the services to be provided by the Proposer.

**4.4 Cost Proposal.** Proposers must describe the compensation elements detailed as follows:

- a. Proposers are required to separate and identify all cost components, including but not limited to those outlined above. Any Proposal which does not completely itemize all cost components may be deemed non-responsive and may be excluded from further consideration.
- b. PCCA is a tax-exempt entity not liable for sales tax. All price quotations for equipment and services provided by the Proposer to the PCCA must exclude sales tax charges. A tax-exempt certificate will be provided upon request.

**4.5 Confidentiality.** All data contained in the documents and/or files supplied by PCCA either during the RFP process or after the execution of the Contract to be awarded pursuant hereto are to be considered confidential and shall be solely for the use of the requesting Proposer. The Proposer will be required to use reasonable care to protect the confidentiality of any data.

**4.6 Delivery Responsibilities.** The designated Proposer will be required to assume sole responsibility for the delivery of services. The Proposer may not assign or subcontract any of its responsibilities under the Proposal or the Contract except to the extent specifically provided herein or in the Contract.

**4.7 Interpretation.** Should any question arise as to the proper interpretation of the terms and conditions of the Proposal Documents, the decision of PCCA shall be final.

**4.8 Anti-Collusion.** The Proposer, by signing its Proposal, does warrant and represent that its Proposal has not been solicited, secured or prepared directly or indirectly, in a manner contrary to the laws of the Commonwealth of Pennsylvania, and that said laws have not been violated as they relate to the procurement or performance of the Contract to be awarded pursuant to the process described in this RFP by any conduct, including the payment or giving of any fee, commission, compensation, gift, gratuity, or consideration of any kind, directly or indirectly to any PCCA employee, officer, or consultant.

## 5.0 MINIMUM CRITERIA FOR THE PROPOSER

### 5.1 Minimum Required Qualifications.

- a. **Financial Requirements.** Each Proposer must supply in its Proposal documented proof of its financial condition and financial responsibility to provide documented services to the PCCA. This includes providing financial statements certified by a public accountant or annual reports covering the two (2) most recent fiscal years, or other such documents that will allow PCCA to assess the financial viability of the Proposer. PCCA, at its discretion, may request the Proposer to provide such additional financial information as PCCA, in its discretion, deems necessary to establish the financial responsibility of the Proposer.
- b. **Other Requirements**
  - (i.) Proposer must provide and maintain during the term of any contract with the PCCA, appropriate insurance coverages in the limits required by the PCCA and in accordance with the law. The requisite insurance coverages include at a minimum, workers compensation insurance, general liability insurance, automobile liability insurance and excess liability insurance.
  - (ii.) Proposer must be legally licensed to operate under all applicable laws of the Commonwealth of Pennsylvania and the City of Philadelphia.

### 5.2 Technical Guidelines for Meeting Requirements of the Scope of Services

- a. **References/Credentials.** Each Proposer shall provide PCCA with a minimum of three (3) written references from prior customers of the Proposer.
- b. **Diversity, Inclusion and Anti-Discrimination Compliance**
  - (i.) PCCA's Diversity, Inclusion and Anti-Discrimination Policy. PCCA has instituted a Diversity, Inclusion and Anti-Discrimination policy to prevent discrimination against minorities and females in all PCCA subcontracting and employment opportunities and to ensure that minorities and females have an equal opportunity to participate in all contracts for the operation and maintenance of the Convention Center. A copy of PCCA's Diversity, Inclusion, and Anti-Discrimination policy can be found at <https://paconvention.cobblestone.software/gateway/DocumentLibrary.aspx> under **“Exhibit AA Diversity, Inclusion, & Anti-Discrimination Policy.”**
  - (ii.) Diversity, Inclusion, and Anti-Discrimination Implementation Plan. All Proposers are required to make their best efforts to achieve minority and female participation in subcontracting and employment opportunities at substantial and meaningful levels. Each Proposer must submit a diversity, inclusion, and anti-discrimination plan specific to this RFP. The successful Proposer's diversity, inclusion, and anti-discrimination plan, as accepted by PCCA, will become an enforceable provision of the Contract. If the Proposer fails to detail its best efforts as required under this Section, the Proposal may be deemed non-responsive and may be rejected by PCCA. Please follow the directions in connection with completing the Diversity, Inclusion, and Anti-Discrimination Implementation Plan:



- a.) Proposers must provide a detailed Diversity, Inclusion, and Anti-Discrimination Implementation Plan specific to this RFP. Proposers' Diversity, Inclusion, and Anti-Discrimination Implementation Plans must include levels of minority and female-owned business participation in (i) subcontracting and (ii) workforce utilization. Workforce utilization must indicate the employees who are minorities and/or females who will be assigned to this project and indicate their status by category (i.e. management, hourly, full-time, part-time, etc.). Proposers' workforce utilization can be in a narrative format.

If there are any special business arrangements i.e. teaming, joint-venture and/or in-association with relationships, then an explanation of that particular arrangement must be included with the Diversity, Inclusion, and Anti-Discrimination Implementation Plan for PCCA review and approval. The document must indicate all roles and responsibilities of all the participants to the business relationship.

- b.) Solicitation for Participation & Commitment Form - Proposers must complete the Solicitation & Commitment Form. Please complete all areas that apply to the Proposer's submission. The form must briefly describe the specific task assigned to each minority and/or female-owned business listed on the Solicitation for Participation and Commitment Form, found at <https://paconvention.cobblestone.software/gateway/DocumentLibrary.aspx> titled "**Exhibit BB - Solicitation for Participation and Commitment Form.**" In order to satisfactorily complete the Solicitation & Commitment Form, the following areas must be indicated; the type of work to be performed; date of solicitation or commitment; whether or not a commitment is made, ("yes" or "no"). If "yes", indicate the amount in dollars and the percentage. If "no" commitment is made, please provide an explanation. Provide copies of all certifications of all firms listed as "yes" on the Solicitation for Participation & Commitment Form.

- c.) Best and Good Faith Efforts

Proposers must demonstrate, in writing, that it took reasonable steps to obtain representation of minority and female-owned businesses and/or vendors to assure equal opportunity, even if the efforts were ultimately unsuccessful. See <https://paconvention.cobblestone.software/gateway/DocumentLibrary.aspx> to fill out the "**Exhibit CC- Best and Good Faith Efforts**" form.

Proposers must provide evidence (a written description with supporting documentation) to the PCCA that it utilized its best efforts to include minority and female-owned business participation in every phase of this RFP. Evidence of "best efforts" are the following:

- 1) Providing copies of advertising in general media, trade association publications, and minority-focused media concerning subcontracting opportunities.
- 2) Participating in conferences and seminars specifically for the promotion of the Diversity, Inclusion, and Anti-Discrimination portion of the project.

- 3) The timely notification of minority and female-owned business enterprises and solicitation of their participation on this project.
- 4) Providing sufficient information about plans, specifications, and requirements of the project to interested minority and female-owned businesses.
- 5) Providing evidence of reasonable efforts to negotiate with minority and female-owned businesses to provide specific services and/or goods and supplies.

Proposers must comply with the aforementioned PCCA Diversity, Inclusion, and Anti-Discrimination requirements in order for their Proposals to be considered and/or deemed accepted “best efforts.”

## **6.0 PROPOSAL EVALUATION AND AWARD OF CONTRACT**

### **6.1 Evaluation Criteria.**

- a. The PCCA, *in its sole discretion*, will use a variety of criteria, including without limitation, the following criteria which are not necessarily listed in order of importance, to evaluate the Proposals received:
  - i) General feasibility, effectiveness, and clarity of the Proposal and its responsiveness to the RFP requirements.
  - ii) Proposer's demonstrated experience in delivering the required services.
  - iii) Proposer's organizational resources, depth of resources, and financial stability and capability.
  - iv) Creative or innovative and cost-effective approach to service, delivery, pricing, and compensation.
  - v) Initial pricing, pricing for each year of the term of the contract, and overall economic advantages.
  - vi) Evidence of Proposer's service reliability, customer support, and on-time delivery of services.
  - vii) Proposer's compliance with the PCCA's Diversity, Inclusion, and Anti-Discrimination Policy.
  - viii) Implementation capabilities.
- b. The PCCA may, *in its sole discretion*, after full and careful consideration, accept the Proposal which best meets the PCCA's requirements. The PCCA is not required to make its selection based solely upon the lowest proposed pricing schedule.

**6.2 Evaluation Process.** Upon receipt of the Proposals, PCCA may short-list the Proposers based on evaluation criteria including, but not limited to, that cited in Section 6.1 of this RFP. The PCCA reserves the right to then interview each of the short-listed Proposers and may require presentations to be made to PCCA by such Proposers. The proposal review and selection process is as follows:

**Step One – Receipt of RFPs** – RFPs from Proposers will be received by email and/or at the location specified on the day and at the time indicated in this RFP.

**Step Two – Technical and Diversity, Inclusion, and Anti-Discrimination Review** - PCCA will initially review and evaluate the Technical Submittals and Diversity, Inclusion, and Anti-Discrimination Responses. PCCA may require all or some Proposers participate in an oral interview during this initial process. The general purpose of this session is to clarify specific aspects of the above submittals. Although the oral interview itself will not be a basis for award; responses provided in the interview will be considered. Absence of an interview does not indicate lack of interest of PCCA in a proposal.

**Step Three – Shortlist** -The PCCA will evaluate all proposals on the basis of technical merit and Diversity, Inclusion, and Anti-Discrimination response. PCCA will evaluate whether the technical portion of the Proposal provides the details of the necessary technical and personnel support, and the manner in which it will fully implement and satisfy all requirements of the Project. The Authority will also evaluate whether the Proposer’s Diversity, Inclusion, and Anti-Discrimination Plan achieves minority and female participation in subcontracting and employment opportunities at substantial and meaningful levels and whether the Proposer satisfactorily demonstrated their best efforts as described in the Diversity, Inclusion, and Anti-Discrimination Policy. PCCA will notify selected Proposers in writing of its selection for further consideration of their proposal.

**Step Four – Presentations of Shortlisted Proposers** - Selected Proposers may be requested to participate in a one-hour meeting with PCCA. The agenda will provide for up to a thirty (30) minute presentation by the Proposer and the remainder as a question and answer period. PCCA does not require or expect the Proposers provide elaborate presentations or add information beyond their initial proposal. PCCA may request Proposers explain the basis of their cost/pricing for proposal.

**Step Five – Cost Review** - PCCA will review all the Shortlisted proposals and select the Proposers that it considers in its best interest. During the PCCA deliberations, PCCA may request further information from Proposers. Where similar Proposals come from several Proposers, PCCA may decide to engage in negotiations with only one, several, or all Proposers submitting similar Proposals. The cost/price portion of the Proposal will be evaluated separately. It will be utilized to evaluate the Proposer’s understanding of the requirements of the RFP and to determine the most probable cost to the Authority. The cost/price portion will be evaluated for reasonableness and completeness. The Authority will evaluate the reasonableness of each Proposer’s cost/price Proposal, determine whether the proposed cost/price is consistent with the proposed technical approach and indicates a clear understanding of a sound approach to satisfying the requirements in the scope of services set forth in the Scope of Work.

**Step Six – Negotiation** – PCCA may undertake negotiations with several Proposers for similar or different Proposals. In either case, PCCA may request “best and final offers”. Based upon these negotiations, PCCA will offer a “Notice of Award” to the selected Proposer(s).

**Step Seven – Award of Contract** – Upon the completion of the Proposal Evaluations the PCCA at its sole discretion may award a Contract for this RFP.

**6.3 Rights and Options of PCCA.** PCCA reserves and may exercise one or more of the following rights and options with respect to this RFP:

- a. To reject any and all Proposals.
- b. To elect to award certain parts of the Scope of Services, to separate proposers or to award the entire Scope of Services to one proposer as the PCCA deems necessary.

- c. **To use criteria other than price in determining the Proposer(s) with which it will contract.**
- d. To supplement, amend or otherwise modify this RFP.
- e. To cancel this RFP with or without the substitution of another RFP.
- f. To issue additional or subsequent solicitations for Proposals.
- g. To conduct investigations with respect to the qualifications of any Proposer.
- h. To change any time for performance set forth in this RFP.
- i. To waive any non-compliance of any Proposal with the requirements of this RFP.
- j. To permit any Proposer to supplement, amend or otherwise modify its Proposal.
- k. To supplement, amend or otherwise modify the terms of any proposed form of Contract which may be submitted by PCCA to any Proposer.

**6.4 Request for Additional Information.** Proposers shall furnish such additional information as PCCA may request in connection with its evaluation of the Proposals.

**6.5 Acceptance or Rejection of Proposals.**

- a. The PCCA reserves the right to reject any or all Proposals and to seek additional Proposals, if such action is in the best interest of PCCA. PCCA reserves the right to waive any informalities and technicalities in the Proposal process.
- b. If for any reason whatsoever, PCCA rejects a Proposal, the Proposer agrees that it will not seek to recover lost profits on work not performed nor will it seek to recover its Proposal preparation costs. By submitting its Proposal, the Proposer expressly states that it intends to be legally bound and accepts the limitation of remedies set forth in this Section.

**6.6 Contract Award.**

- a. After PCCA has selected a Proposer as a result of the aforesaid evaluation process, the successful Proposer shall be required to execute a Contract with the PCCA. PCCA reserves the right to modify, amend and supplement any proposed form of Contract submitted by PCCA to any Proposer, in any manner it deems appropriate.  
The terms of the Proposal of the designated Proposer, to the extent accepted by PCCA, shall be incorporated into the Contract. PCCA reserves the right to revoke the designation of a Proposer as the designated Proposer at any time prior to execution of the Contract by the Proposer and PCCA and in the form approved by PCCA.
- b. The contents of the Proposal of the selected Proposer and the RFP will become contractual obligations upon execution of a contract between the Proposer and the Authority; provided however, that the terms of any such contract shall supersede the provisions of the Proposal and the RFP to the extent the terms of the contract are inconsistent with the terms of the Proposal or RFP. In the event that either the designated Proposer does not execute the Contract as herein required or PCCA has revoked the designation of a particular Proposer as the designated Proposer, the PCCA, in its sole discretion, may enter into negotiations with one or more of the other Proposers or PCCA may solicit new Proposals.
- c. At or prior to delivery of the signed Contract, the designated Proposer shall deliver to PCCA the policies of insurance or insurance certificates as required by the

Contract. All policies or certificates of insurance must be approved by PCCA before the designated Proposer may proceed with the delivery of the contracted services.

## 7.0 **MISCELLANEOUS**

- 7.1 Penalty for Non-Compliance. Proposals received after submission deadline will be disqualified.** Failure to comply with the requirements of this RFP may render the Proposal, at the sole discretion of PCCA, as unresponsive or otherwise unacceptable and may result in disqualification and the elimination of the Proposer from subsequent consideration.
- 7.2 Handling of Proposals.** All Proposals submitted in response to the RFP will become the property of the Authority and will not be returned.
- 7.3 Cost Liability.** The PCCA shall not, in any way, be responsible for any costs incurred by any Proposer in preparing, reproducing, distributing and presenting its Proposal.
- 7.4 Additional Clarification of Proposals.** The Authority may ask a Proposer to clarify in writing the technical or cost/price portions of the Proposer's Proposal at any time prior to the execution of a contract between a Proposer and the Authority. Where permitted by this RFP, the Proposer must specifically identify and fully explain in the Proposal any exceptions to or deviations from the requirements of this RFP.
- 7.5 Disclosure of Relationships.**
- a. Each Proposer must disclose in its Proposal any relationship between the Proposer and any entity that has a contractual relationship with PCCA.
  - b. Any services proposed by the Proposer that will be performed in whole or in part by outside parties, third-party contractors, affiliates, or subcontractors of the Proposer if permitted by PCCA, must be specifically identified in the Proposal and the business relationship between the Proposer and such third parties must be explained in the Proposal. Nothing contained herein or in the Contract shall be construed to impose any obligation on the part of PCCA to any outside party, third-party contractor, affiliate, or subcontractor of the Proposer.
- 7.6 Compliance with Laws, Rules, Etc.** The Proposers shall comply with all federal, state, and local statutes, laws, rules, regulations, and ordinances.
- 7.7 Taxes.**
- a. PCCA is a tax-exempt entity not liable for sales tax. All price quotations for goods and services provided by the Proposer to PCCA must therefore exclude sales tax charges. A tax-exempt certificate will be provided upon request.
  - b. The designated Proposer shall be responsible for all taxes related to the provision of goods and services pursuant to the Contract and shall apply to the respective taxing authorities for all applicable account numbers and file appropriate tax returns as required by law.

## **EXHIBIT A OVERVIEW: SCOPE OF WORK**

**PCCA seeks proposals for Architectural and Engineering Design Services and Construction Services for the Video Display Upgrade Project. See drawings and specifications.**

### **DETAILED SCOPE OF WORK**

**Project Scope of Work: The Contractor will provide a turn-key installation of the Video Displays Upgrade Project, including all required electrical, structural, general construction, AV & IT signal cable/conduit, etc., required for a complete installation. Contractor is required to provide the design based on their product offering and provide an engineered stamped drawing set to be reviewed by PCCA Engineering Department.**

**A&E Design Services: The scope of work for this phase shall include but not limited to the following:**

1. Contractor/vender to prepare 100 % design drawings and technical specification for review by PCCA Engineering.
2. Contractor/vender should assume having a 50 % design review submission and meeting and 100% design review submission and meeting.
3. Contractor/vender shall submit three (3) sets of design drawings and specifications, sealed and signed by a Professional Engineer or Registered Architect that is licensed in PA, to PCCA for their records. Also, contractor/vender to provide all sealed and signed drawings and specifications required for permitting.
4. Contractor/vender will be responsible to submit for construction permits with the PA Dept. of Labor & Industry and any other Authority Having Jurisdiction.

**Construction Services: The scope of work for this phase shall include but not limited to the following:**

1. Contractor/vender to provide all labor, material, equipment, and subcontractors necessary to provide a complete installation of the Video Display Upgrades Project, as stated in the drawings and specifications.
2. The Project to include but not limited to all required electrical work, structural work, general construction work, AV & IT signal cable/conduit work, etc. that is required for a complete installation.

**Drawings and Specifications:**

1. PCCA Concept Renderings Drawing Set: (74 Pages)
2. PCCA Video Display Upgrades Technical Specifications: (25 Pages)
3. PCCA Display Upgrades Proposal Form: (16 Pages)
4. PCCA General Conditions: (25 Pages)

**Additional Documents:**

1. **Exhibit AA** – Anti-Discrimination Policy
2. **Exhibit BB** – Solicitation for Participation and Commitment Form
3. **Exhibit CC** - Best and Good Faith Efforts
4. **Exhibit DD** - Code of Conduct
5. **Exhibit EE** – Drug-Free Workplace Policy
6. **Exhibit FF** – Contractor Safety Checklist
7. **Exhibit GG** – Sustainability Commitment Form and Guidelines
8. **Exhibit HH** – Contractor Compliance Reporting Form

Download all Exhibits from PCCA Website:

<https://paconvention.cobblestone.software/gateway/DocumentLibrary.aspx>