

**REQUEST FOR BEST AND FINAL PRICING  
FOR RETAIL ELECTRICITY SUPPLY SERVICE**

**ISSUED BY:**

**ASM Global**



**on behalf of**

**THE PENNSYLVANIA CONVENTION CENTER AUTHORITY**



**Issue Date: Wednesday, June 23, 2021**

**Best and Final Pricing Due Date: Tuesday, June 29, 2021 by 11:00 AM**

**APPENDIX A**

**PRICING REQUIREMENTS AND PRICING FORM**

**Best and Final Pricing Form Due on Tuesday, June 29, 2021 by 11 AM**

Bidders must complete the pricing sections below in their entirety, and sign the Pricing Form in the space provided. Bid responses that are not typed must be clearly legible. Please take price responses out to four (4) decimal places (\$ per kWh), per the spaces provided. The lowest responsible bidder shall be selected based upon the Supplier’s price response for that category.

- **Please return this completed pricing form with Page 2 and Page 3 signed to [mtaylor@paconvention.com](mailto:mtaylor@paconvention.com) with copy to [stejani@noresco.com](mailto:stejani@noresco.com)**
- ASM GLOBAL and the Authority is seeking pricing for three alternative products: 1) All-inclusive Fixed Pricing, 2) All-inclusive Fixed Pricing with 50% Renewable Component; and All-inclusive Fixed Pricing with 100% Renewable Component.
- Each of these products must be a Full Requirements product with a minimum of +/- 50% swing tolerance, or bandwidth.
- Contract Service Start Month for all pricing options is the June 2022 meter read date.
- All-inclusive Fixed Pricing shall include the following components: Energy, Capacity, Transmission (all applicable components), Line Loss Costs, Transmission Loss Credits, Transmission Enhancement Credits, Auction Revenue Rights Credits, RMR (if applicable), Ancillary Services and any other ISO Costs, Energy Costs and Renewable Portfolio Standards Costs, and consultant fee.
- **The Authority will not accept price adjustments related to normal annual utility changes of capacity or transmission “tags” and/or change in capacity auction rates. Capacity and Transmissions costs should be completely fixed throughout the duration of the contract and rate changes are not acceptable under the change in law provision.**
- Renewable Energy Requirement: The Authority is seeking pricing that includes renewable electricity, above the amount required by the Pennsylvania Renewable Portfolio Standard (RPS), to bring the total percent of renewable electricity to 50% or 100%. The Authority is seeking the incremental amount of renewable energy not already covered by the State’s RPS (RPS % + Incremental Renewable % = 50% or 100%). Incremental renewable power supplied may be generated from a Green-e certified (or equivalent) renewable energy source or other Pennsylvania RPS equivalent technology.
- **The Authority prefers utility consolidated billing (UCB).**
- The Authority is a tax-exempt entity. Gross Receipts Tax (GRT) should also not be included in pricing.

<b>Pricing Option</b>	<b>Service Period months</b>	<b>All-inclusive Fixed Pricing</b>	<b>All-inclusive Fixed Pricing with 50% Renewables</b>	<b>All-inclusive Fixed Pricing with 100% Renewables</b>
1	36	\$ 0 . _____	\$ 0 . _____	\$ 0 . _____
2	48	\$ 0 . _____	\$ 0 . _____	\$ 0 . _____
3	60	\$ 0 . _____	\$ 0 . _____	\$ 0 . _____

**Please complete below:**

<p><b>Vendor Name -</b></p>
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(Continued)

**APPENDIX A (cont'd)**

**PRICING REQUIREMENTS AND PRICING FORM**

**Best and Final Pricing Form Due on Tuesday, June 29, 2021 by 11 AM**

**Please answer the following questions:**

Confirm your company can offer consolidated billing in PECO territory (YES or NO): \_\_\_\_\_

Confirm the swing tolerance or usage bandwidth restrictions offered: \_\_\_\_\_

The Authority is tax-exempt. Please confirm tax is not included: \_\_\_\_\_

Confirm NORESKO's consultant fee is included (\$0.0004/kWh): \_\_\_\_\_

**Please complete, authorize and sign in the box below:**

<b>Vendor Name -</b>	
<b>Phone -</b>	<b>Email -</b>
<b>Submitted by:</b>	<b>Date -</b>
<i>Authorized Agent of Company (name and title)</i>	

## APPENDIX B

### ACCOUNT INFORMATION AND CONSUMPTION HISTORY

Full Requirements Service is to be provided to the two (2) accounts listed below, with service start month of June 2022. A Letter of Authorization is attached. Any fees associated with the collection of data will be the responsibility of the Bidder.

#### ACCOUNT INFORMATION

<b>Billing Address</b>	One Convention Center Place, 1101 Arch Street, Philadelphia, PA 19107	One Convention Center Place, 1101 Arch Street, Philadelphia, PA 19107
<b>Service Address</b>	1200 Race St., Philadelphia, PA 19107	700 Callow Hill St, Philadelphia, PA 19107
<b>Utility</b>	PECO	PECO
<b>Account #</b>	43726-00806	43726-00806
<b>Est. Annual Usage</b>	25,000,000 kWh	20,000 kWh
<b>Utility Description / Rate Class</b>	High Tension Serv. >500kW	Elec Commercial Serv. 0-100KW

#### ELECTRICITY CONSUMPTION HISTORY (kWh)

<b>Month</b>	<b>2018 Usage (kWh)</b>	<b>2019 Usage (kWh)</b>	<b>2020 Usage (kWh)</b>
January	2,181,362	1,930,583	2,143,706
February	2,162,206	2,054,408	2,321,731
March	2,238,272	2,140,629	1,866,406
April	2,011,051	2,263,712	1,159,050
May	2,097,706	2,199,650	1,249,190
June	1,872,172	2,416,384	1,336,154
July	2,060,173	2,250,582	1,682,848
August	2,141,069	2,171,604	1,348,162
September	1,780,277	1,961,353	1,127,270
October	1,947,461	2,031,417	1,403,400
November	1,947,126	1,945,324	1,409,259
December	1,677,458	1,999,933	1,416,746
<b>Total</b>	<b>24,116,333</b>	<b>25,365,579</b>	<b>18,463,922</b>