

**ADDENDUM #1**  
**FOR**  
**BID – Facility-Wide Wireless Upgrades (re-bid)**  
**(5/12/2022)**

**Clarifications:**

- 1) We strongly encourage everyone bidding to include pricing for both the Base Bid (Cisco) and Alternate Base Bid (Aruba). If the WMDBE information changes from base bid to alternate base bid, please make sure you also submit separate WMDBE paperwork for each option. If you choose to only submit for Cisco or Aruba, we will allow that.
- 2) Make sure include all wiring required for the scope of work shown in the drawings and specifications in your base bids. The ADD Alt No. 1 for 2500 linear feat of cable is just for additional wiring beyond the scope of the base bid as an added option for us.
- 3) Please also provide with your bid:
  - a) 3 previous projects you have worked on close to this magnitude with references.
  - b) Provide a list and background for team members and/or partners that will be used on the project.

**Questions:**

- 1) Does this project require union labor? Must the cabling be performed by union members only? Must the access point installation be performed by union members only? **Answer: Any work covered by a union trade, must be performed by union workers.**
- 2) Will PCCA provide space for the trash dumpster provided by the contractor during the project? **Answer: Yes, we will provide space on the loading dock for your dumpster. Note, the dumpster may need to change dock locations on occasion if we have a large show move in or move out where it is located at the time. You will need to work on dock number location with our building and show schedule.**
- 3) Is a bid bond required with our submission? Will the vendor be able to charge PCCA for the cost to gain the bid and performance bonds? **Answer: Yes, bid bond is required. No, you can not charge PCCA for costs associated with getting the bonds.**
- 4) Can we bill upon completion of installation milestones? I.e., every 100 cable runs. **Answer: Bill monthly on work done that month.**
- 5) What are the hours of access to the facility? **Answer: The building is open and has security 24/7. Typically, contractors work 7 to 3:30, but you are welcome to work outside those hours if you like. Just need to coordinate with security.**
- 6) Can all work be done between the hours of 7:00am and 3:30pm? **Answer: The only areas we anticipate you will need to work outside the 8am to 5pm hours are in our main office areas. The rest of building you should be able to work the standard hours, moving around shows as needed.**
- 7) Will a permit be required to run the cabling? **Answer: It is not anticipated that a permit is required to run low voltage cabling.**
- 8) What length in years of manufacturer support (1, 3 or 5 years) are you looking to purchase with the new hardware and software? **Answer: 5 years.**
- 9) What is name and contact information for the on-site lift rental? **Answer: Eastern Lift Adam Cantagallo 443-871-5243. [acantagallo@esaternliftruck.com](mailto:acantagallo@esaternliftruck.com)**

- 10) What is the name and contact for a dumpster to remove debris? **Answer: Republic Services Maggie Shaeffer 267-767-5268 [mshaeffer@republicservices.com](mailto:mshaeffer@republicservices.com)**
- 11) Are there any General Video Requirements? 4k or 8k Video requirements? **Answer: There is no requirement to run any video (including 4k or 8k) over the wireless network.**
- 12) Who is providing the Hardware Bill of Material? **Answer: Contractor/Vendor to provide the Bill of Material.**
- 13) What is the expectation for Contractor post-installation Event Support? **Answer: Provide post-install validation that meets or exceeds the design.**
- 14) Is a post-installation Validation being considered? (Referring to section 275400 – 1) **Answer: Yes, required for substantial completion.**
- 15) Does the solution require customers of the convention center to have control of their own wireless partition? **Answer: No.**
- 16) Are partial responses permitted? Example: Can respondents provide a bid only for the WiFi equipment and services related to configuration and testing OR bid only the low voltage cable and AP installation work? **Answer: No, the bid must be submitted in full with all work required per the drawings and specifications.**
- 17) Could you please confirm if the heat maps are for information only and if the contractor is responsible for full coverage and final placement? **Answer: The heat maps were done to determine current coverage and augment infrastructure to provide additional coverage and deemed as final placement of WAPs. Alternate layouts may be provided with backup heat mapping and submitted for approval during the shop drawing process.**
- 18) Is the contractor responsible for painting any newly installed conduit? **Answer: Yes, any new conduit in public areas and exposed should be painted by the contractor to match as close to the background it is running across as possible. Also, any locations that have been altered and require touch up painting IE walls where an existing WAP has been removed and/or a new WAP does not fully cover.**
- 19) Will we be required to lay down any floor protection if we are working off lifts? **Answer: Yes, floor protection is required. Lift tires must be wrapped adequately with layers of tape, plastic, or commercially available tire cover. Any boxes or crates on carpeted surfaces need to be protected by polyethylene sheeting underneath. Any front of house hard surfaces (e.g. marble, terrazzo, tile, etc.) or areas where forklifts will be moving need at least 1 layer of 6mil polyethylene sheeting under 1 layer of ¾” or greater plywood to minimize possible floor damage.**
- 20) Who is responsible supplying and programming all Wireless equipment? **Answer: The vendor/contractor.**
- 21) Do you have a schedule for installation? The RFP states 365 days from NTP. Is there known windows that we will not be able to work? **Answer: The owner will work with the respondent to put an installation schedule in place. We do anticipate you needing to jump around the building to do the work so as not to interfere with shows, but there should not be much of any complete down time as back of house work can still be done when shows are going on. 365 days is our standard contact time, but if there are abnormal material delays or show delays, etc., we will work through those.**

## **Attachments:**

- 1) Attendance list from Pre-bid

## Attendance at Pre-Bid meeting on 5/5/2022:

Name	Company	Phone	Email
Steve Shepper	PA Convention Center	215-418-4742	<a href="mailto:sshepper@paconvention.com">sshepper@paconvention.com</a>
Lisa Dobbertin	PA Convention Center	215-418-4769	<a href="mailto:ldobbertin@paconvention.com">ldobbertin@paconvention.com</a>
Shamyune Jones	PA Convention Center	215-418-4725	<a href="mailto:sjones@paconvention.com">sjones@paconvention.com</a>
Joe Kirkner	LanConnect	302-275-5984	<a href="mailto:jkirkner@lanconnectinc.com">jkirkner@lanconnectinc.com</a>
Chris Voll	Turn-key Technologies, Inc.	-	<a href="mailto:cvoll@tti-wireless.com">cvoll@tti-wireless.com</a>
Jeff Gillece	The MNM Group, Inc.	267.767.1121	<a href="mailto:jgillece@themnmgroup.com">jgillece@themnmgroup.com</a>
Stephen Refsnider	The MNM Group, Inc.	267.767.1102	<a href="mailto:srefsnider@themnmgroup.com">srefsnider@themnmgroup.com</a>
Matt Damico	Kane Communications	215.896.0066	<a href="mailto:mdamico@kanecomm.com">mdamico@kanecomm.com</a>
Chris Witzel	Frazer Technology	610.613.1702	<a href="mailto:cwitzel@hbfrazer.com">cwitzel@hbfrazer.com</a>
Lonnie N. Stanley	The Kimmel Group, Inc.	267-259-6320	<a href="mailto:lonstanley@kimmelgroup.com">lonstanley@kimmelgroup.com</a>
John Cureton	UHP WIRELESS NETWORKS	(610) 639-6631	<a href="mailto:cureton@uhpwireless.com">cureton@uhpwireless.com</a>
Jonathan Ford	UHP WIRELESS NETWORKS	(610) 482-4284	<a href="mailto:ford@uhpwireless.com">ford@uhpwireless.com</a>
Robert Elgart	Turn-key Technologies, Inc.	215-460-5055	<a href="mailto:relgart@tti-wireless.com">relgart@tti-wireless.com</a>
Craig Badrick	Turn-key Technologies, Inc.		
Alex Maclachlan	Weidenhammer	484.678.0625	<a href="mailto:amaclachlan@hammer.net">amaclachlan@hammer.net</a>
Anthony Cartolaro	Weidenhammer	-	<a href="mailto:acartolaro@hammer.net">acartolaro@hammer.net</a>
Don Bergen	Weidenhammer	-	<a href="mailto:dbergen@hammer.net">dbergen@hammer.net</a>
Bob Carmody	WiFi Integrators for Innovation	215-603-0150	<a href="mailto:bobc@integratingwifi.com">bobc@integratingwifi.com</a>
Andrew Shoffner	WiFi Integrators for Innovation	1-855-610-WiFi	<a href="mailto:andys@integratingwifi.com">andys@integratingwifi.com</a>
Peter Hanulec	Aruba, HP Enterprise Co.		
John Duffy	Comcast Business	838-386-1508	<a href="mailto:John_Duffy@comcast.com">John_Duffy@comcast.com</a>
Tim Kirk	CNI Sales, Inc.	610-247-4487	<a href="mailto:timkirk@cnisalesinc.com">timkirk@cnisalesinc.com</a>
Rick Scatchard	Cisco Systems, Inc.	609-841-8588	<a href="mailto:rscatcha@cisco.com">rscatcha@cisco.com</a>
Yoshi Smolibowski	CDW Government, Inc.	312.547.7047	<a href="mailto:yoshsmo@cdwg.com">yoshsmo@cdwg.com</a>
Jim McDonald	CDW Government	610-739-1889	<a href="mailto:jimmcd@cdwg.com">jimmcd@cdwg.com</a>
Kathleen Wediq	CDW Government		
Adrian Johnson	CDW Government		
Kevin Roux	Info Solutions LLC	302.793.9200	<a href="mailto:kroux@infosolutionsllc.com">kroux@infosolutionsllc.com</a>